

# Interview: The People's Laptop

MIT's Nicholas Negroponte wants kids all over the world to use his computer to jump-start learning.

Newsweek International

Feb. 12, 2007 issue - The green and white gizmo is not much bigger than a clutch purse, but when you extend its plastic bunny-ear antennas and flip it open, clamshell style, the screen is colorful and welcoming, ready to network or create. It's even got a video camera and social networking software? It's the \$100 (or so) laptop and its proud parent, the founder of the nonprofit One Laptop per Child, Nicholas Negroponte, believes it is within his sights to equip millions of developing-world children with these gadgets, paid for by governments and grants. NEWSWEEK caught up with the former head of the MIT Media Lab and best-selling author in Germany last month.

### NEWSWEEK: How can you make a useful laptop for so little?

**Negroponte:** There are basically two ways to make a low-cost laptop. One is to take cheap components, cheap labor, cheap design and make a cheap machine. And that's basically what's been done in the world. If you go to China and India, you'll see a lot of that. What we've tried to do is to use very large-scale integration [a method that uses fewer components], use really cool design and then of course make them in really large numbers, so that every kid gets one. [We're suggesting] that in year two, we're going to make 50 [million] to 100 million—that's more than all the laptop production, everywhere, in 2005. So that's like telling you I'm going to build a car, and by the way, in 18 months 50 percent of the cars you'll see on the street will be ours.

# When you first announced this two years ago, everyone was skeptical, but now people seem to be taking you more seriously.

As recently as a year ago, when I met with a head of state I would spend 75 percent of my time arguing for one laptop per child as a concept. Now I spend zero time. It's a given.

## Bill Gates says that the way to connect the developing world is not with laptops but cell phones.

I'm a director of Motorola, so I know a lot about cell phones. And cell phones, which now are somewhat over 2 billion units, are ubiquitous. But the form factor of the cell phone is not appropriate for a book, it's not appropriate for learning the way kids should be doing. The idea that you'd have a cell phone that connects to a TV with a keyboard and a gaggle of wires is nothing short of silly. Giving the kids a laptop that they can own, that's connected at home as well as at school, is not only the right approach but it is more book-oriented. Which is why we made our laptop convert into a book and convert into a games machine. And we operate on the economy of books: Brazil spends \$19 per year per child on textbooks. So over five years, that's almost a hundred dollars right there. And now you've got Google at your fingertips, and you've

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